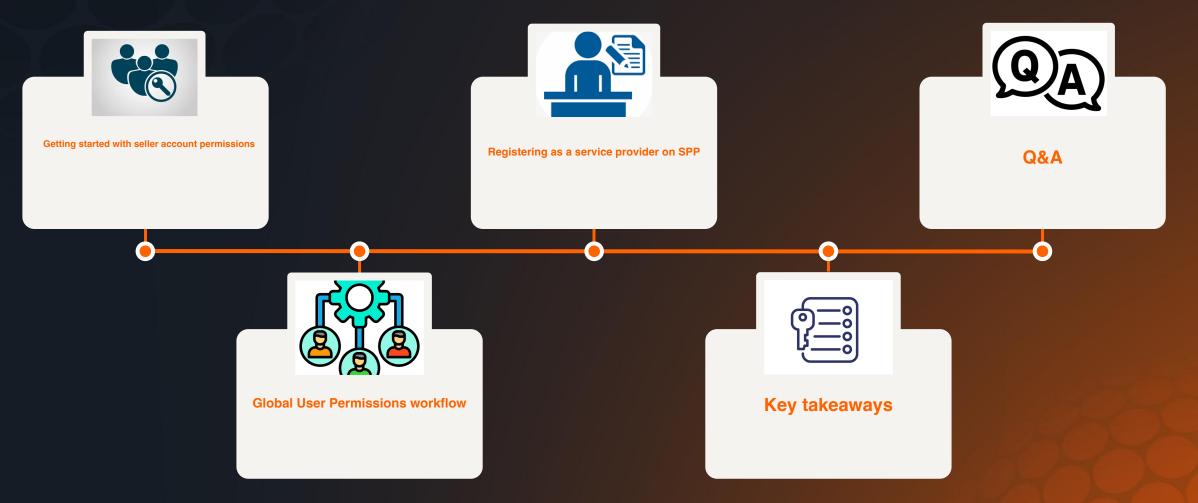


### Solution Provider Summit 2025

# Implementing Compliant Workflows to access Selling Partner Accounts



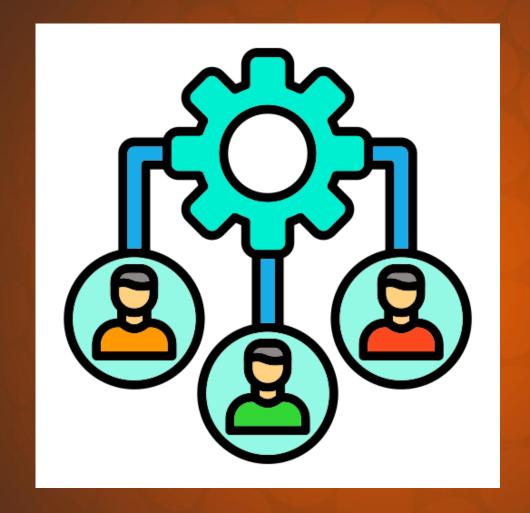
#### **Overview**





### Getting Started with Seller Central Account Permissions

Managing seller permissions, now simplified through Global User Permissions

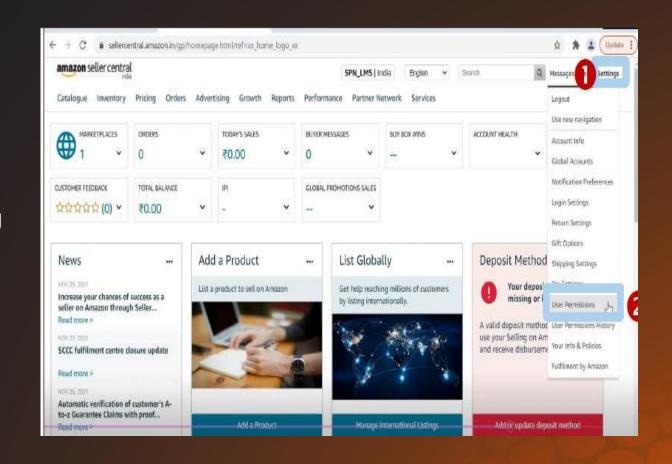




#### Getting Started with Seller Account Permissions through Global User Permissions

#### Setting up secure access for your selling partners

- Seller Central's Global User Permissions provides a secure and compliant pathway to access seller data
- Selling partners grant account access by inviting "Authorized partners"
- Service providers accept the invitation on Solution Provider Portal
- Once accepted, account access can be delegated to other team members



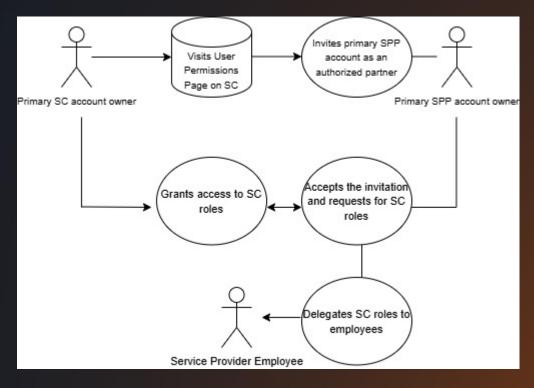


Streamline your authorization process while maintaining security and compliance



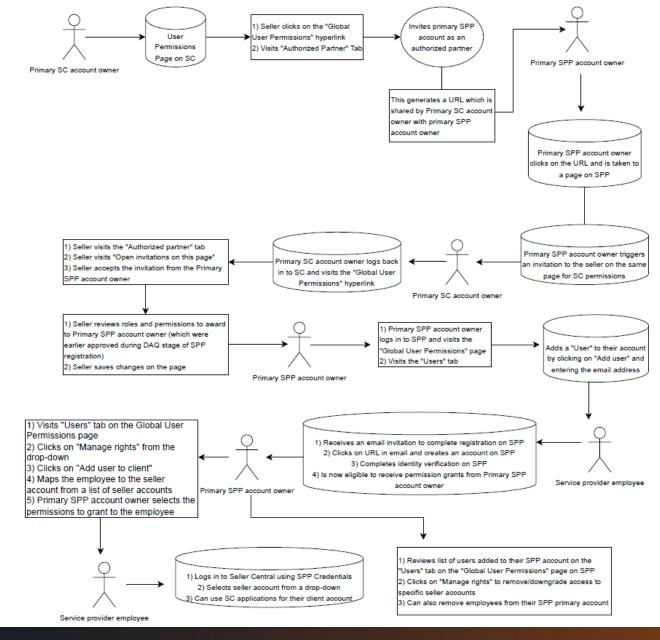


Streamline your authorization process while maintaining security and compliance



**High-level diagram of the GUP workflow** 



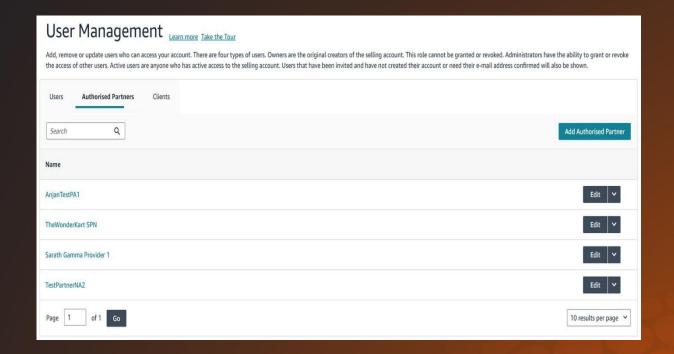


Low-level diagram of the GUP workflow



Streamline your authorization process while maintaining security and compliance

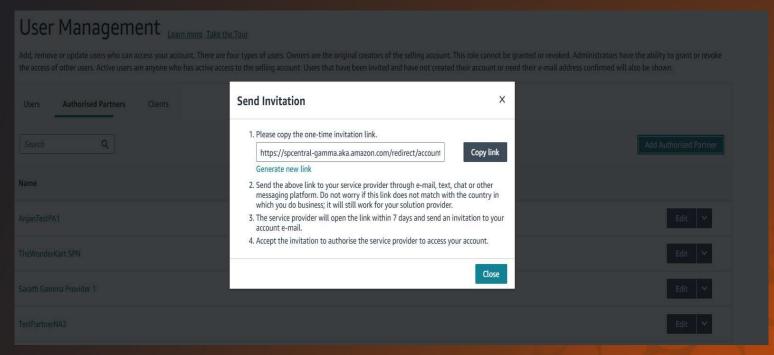
 The seller visits the "Authorized Partners" tab and "Adds an authorized partner"





Streamline your authorization process while maintaining security and compliance

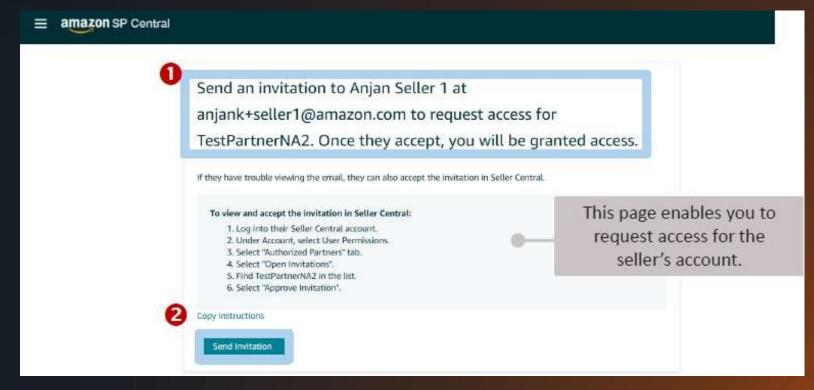
 The selling partner receives a custom web link to share with you





Streamline your authorization process while maintaining security and compliance

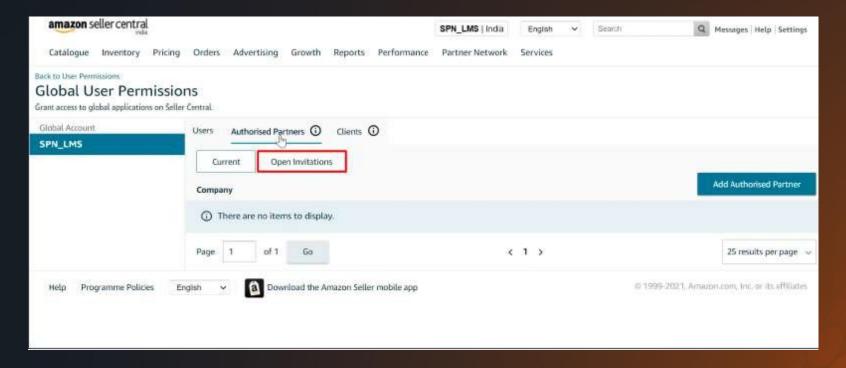
This will bring you to a page where you can accept the invitation and return an invitation for the selling partner to authorize
you for Seller Central roles





Streamline your authorization process while maintaining security and compliance

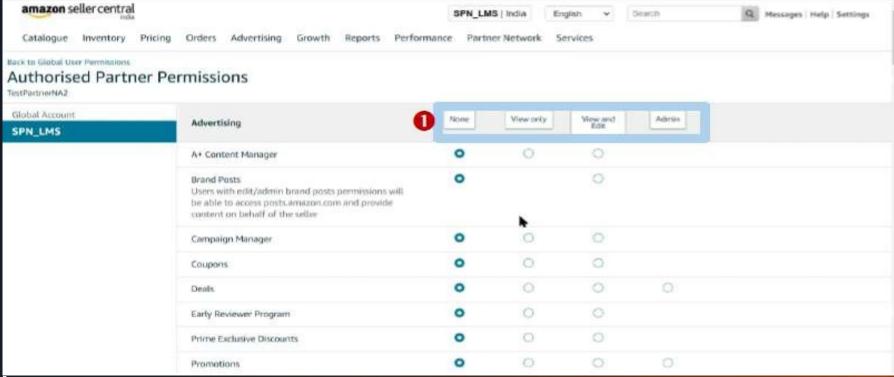
The selling partner can select the "Authorized Partners" tab and visit the "Open Invitations" page





Streamline your authorization process while maintaining security and compliance

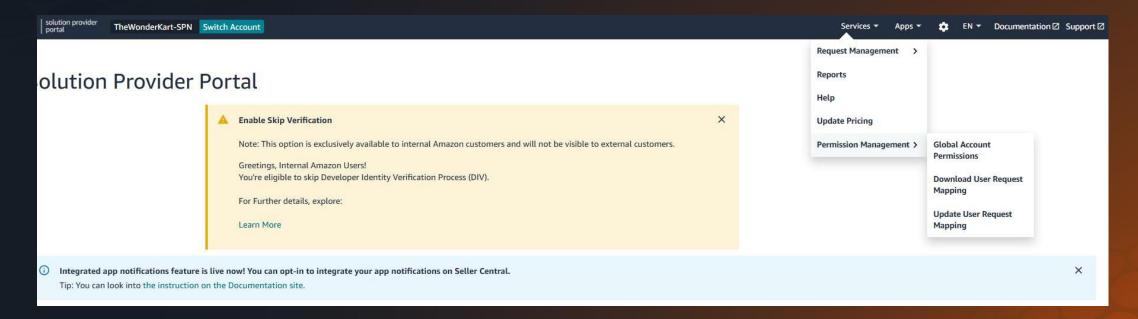
The next step allows them to configure the permissions your service requires





#### Streamline your authorization process while maintaining security and compliance

 Please sign in to Solution Provider Portal using your primary account and visit the "Global Account Permissions" feature from the drop-down under the services tab to see the latest status reflect





## Starting with Global User Permissions: Important Requirement

Essential steps and documentation needed to begin your setup

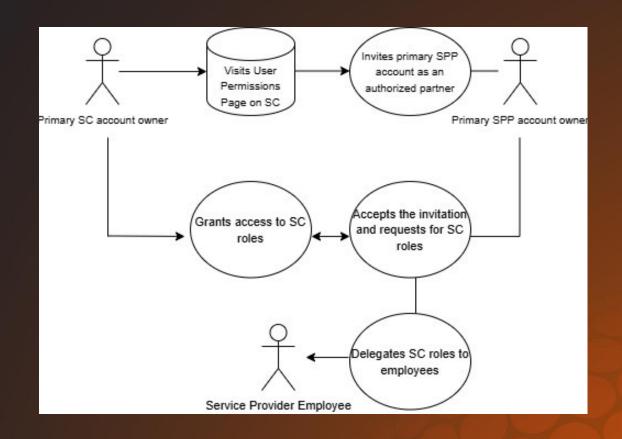




#### Starting with Global User Permissions: Important Requirement

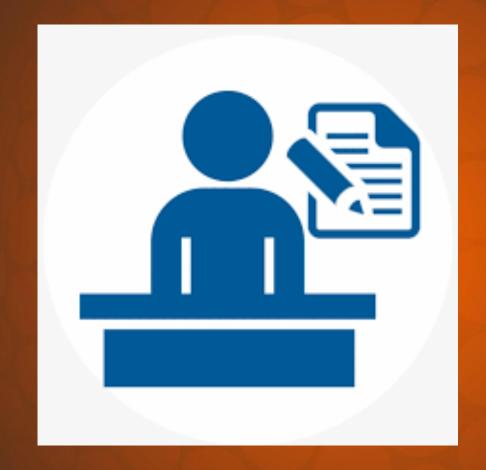
#### Essential steps and documentation needed to begin your setup

- Registration as a service provider on Solution Provider Portal (SPP) is mandatory
- Once authorized by the seller, you can delegate permissions to other team members by inviting them to SPP
- Global User Permissions is the only compliant workflow to access seller account data



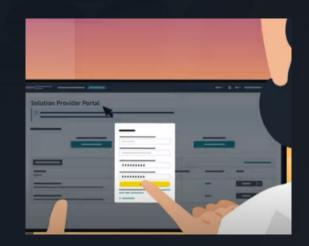


Steps to register as a service provider on Solution Provider Portal





Service provider registration: What can you expect?



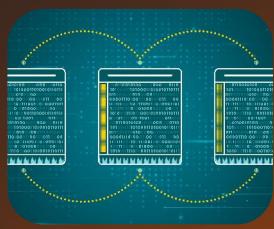
Sign in to SPP



Verify your identity



Business qualification



Data access qualification



#### **Key Features and Advantages of Solution Provider Portal (SPP)**

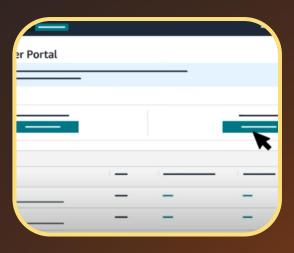
Your gateway to improved efficiency and permissions management



Merge your multiple solution provider accounts



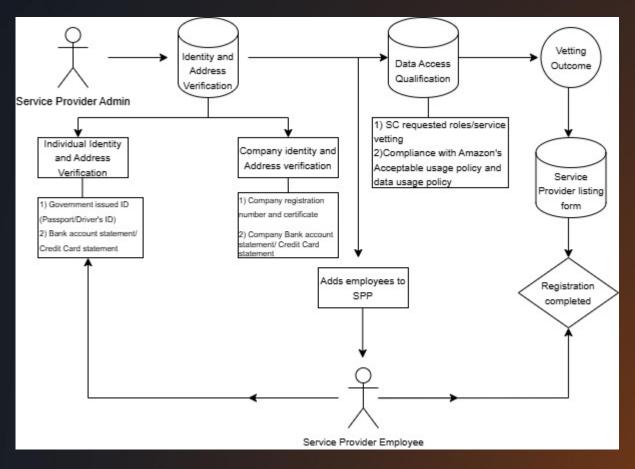
Manage all your seller engagements in a single place



Add new service listings with ease

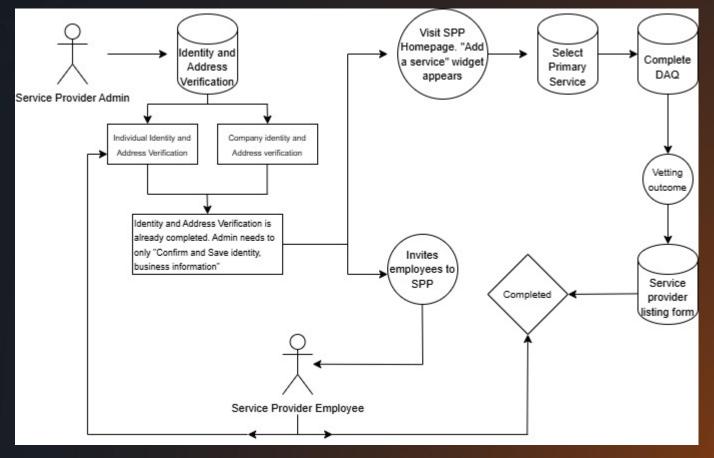


Service provider registration: How it works for first time registrants on SPP





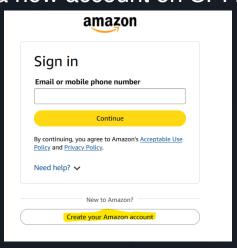
Service provider registration: How it works for developers with an existing account on SPP

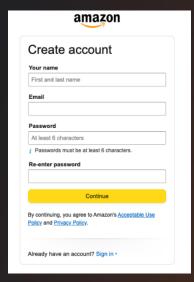




**Taking the first step: Service provider registration** 

Register on <a href="https://solutionproviderportal.integ.amazon.com/mario/spectrum/account-verification/global/node/welcome/render">https://solutionproviderportal.integ.amazon.com/mario/spectrum/account-verification/global/node/welcome/render</a> using your SP central credentials. If you do not have an SP Central account, you can create a new account on SPP.









#### Taking the first step: Service provider registration

#### Solution Provider Portal Account Setup: General Guidance

Welcome to the Solution Provider Portal (SPP) Account Setup process. Before you proceed, here's what you need to know: 1. Existing SPP Account Holders If you already have an SPP account, simply use your existing credentials and SPP account to access the portal. 2. Service Provider Central (SPCentral) Account Holders You can use your SPCentral credentials for SPP. We have enabled a seamless transition between the two portals. Make sure you select the account that is used for SPCentral in the 'Program Enrollment' step. 3. Solution Provider Employees If you are an employee of a Solution Provider and don't have either an SPP or SPCentral account, please follow to see steps: Identify the Owner of this solution business in your company Request that they set up the necessary SPP account on behalf of your company Companies with Existing Apps or Services If your company already has an app listed in the Selling Partner Appstore OR a service listed in the Service Provider Network, here are the steps: · Identify the Owner of the app or service account Request that they initiate the SPP setup process on behalf of your company 5. Companies with Both Apps and Services If your company owns separate accounts for apps and services, there is no action needed at this moment. You can exit by closing this window, By adhering to these guidelines, you'll ensure that your SPP account is correctly set up. You will not need to complete vetting steps including identity verification and data qualification separately for your API application and service solutions. That will allow you to maximize the benefits of SPP while maintaining appropriate access controls within your organization. Should you encounter any issues or have questions during the setup process, please reach out to our dedicated support team

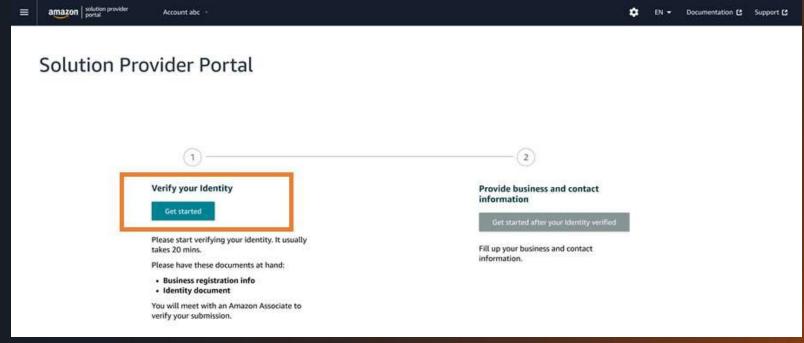


Acknowledge & Continue



Taking the first step: Service provider registration

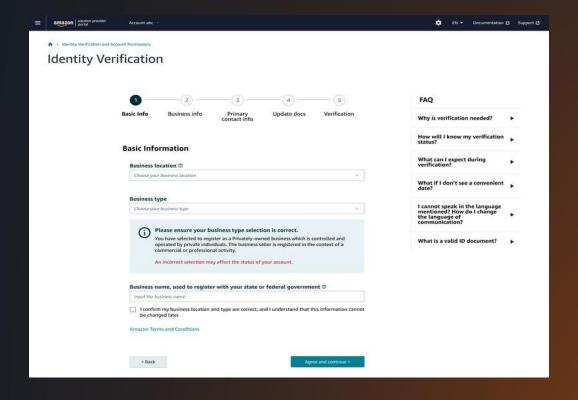
 The first stage of your registration begins with verifying yours and your company's identity please follow the prompt on your screen that says "get started" to begin





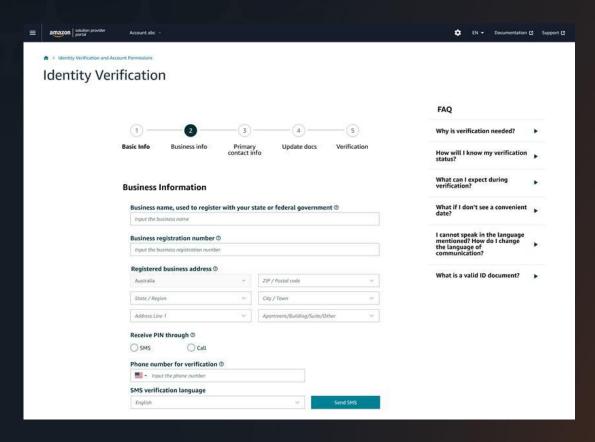
#### Taking the first step: Service provider registration

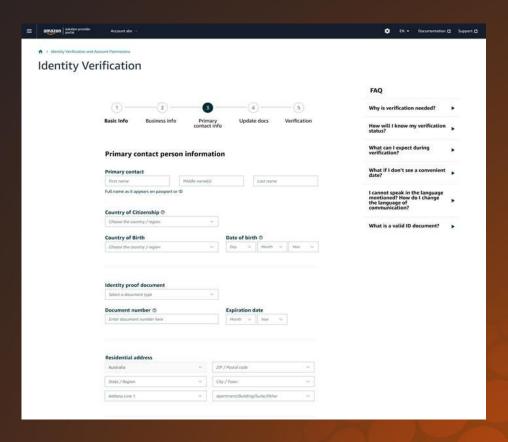
YOU WOULD BE ASKED TO ENTER BASIC INFORMATION SUCH AS NAME, CONTACT DETAILS, ADDRESS OF THE PRIMARY BUSINESS OWNER/LEGAL REPRESENTATIVE. PLEASE HAVE THESE DOCUMENTS WITH YOU AT THE TIME OF BEGINNING YOUR REGISTRATION.





#### Taking the first step: Service provider registration

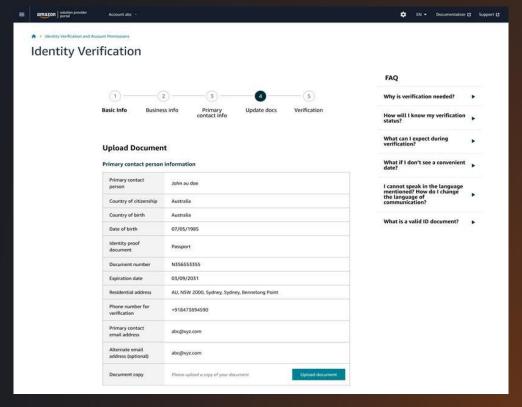






Taking the first step: Service provider registration

PLEASE UPLOAD RELEVANT DOCUMENTS FOR WHICH YOU ENTERED THE BASIC DETAILS

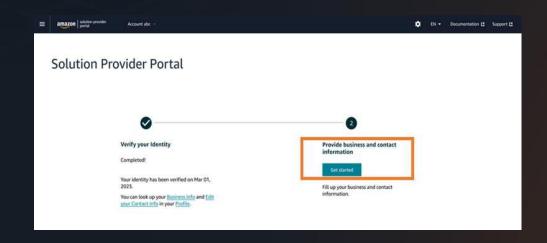


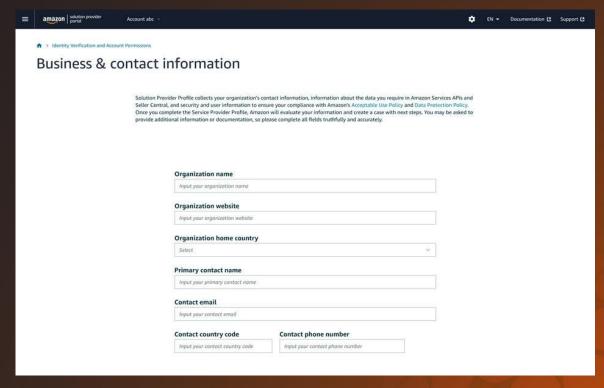




#### Taking the first step: Service provider registration

THE DETAILS REQUESTED FOR IN THIS STEP ARE PERTAINING TO YOUR COMPANY. PLEASE ENTER THE COMPANY NAME, ADDRESS AND THE CONTACT INFORMATION OF THE PRIMARY POC.

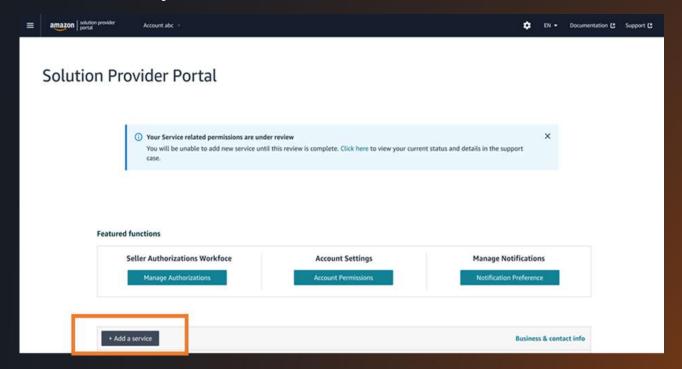






Taking the first step: Service provider registration

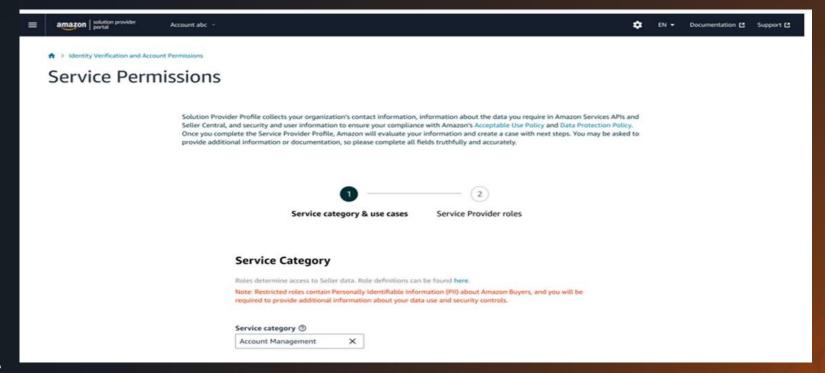
 The second stage is the Data Access Qualification stage you can begin with this stage by selecting the "Add a service" widget on the bottom of your screen





Taking the first step: Service provider registration

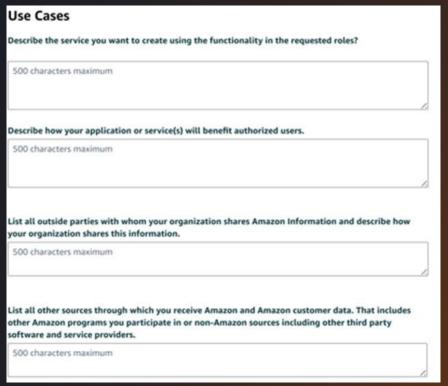
Please select your primary service to complete your registration





#### Taking the first step: Service provider registration

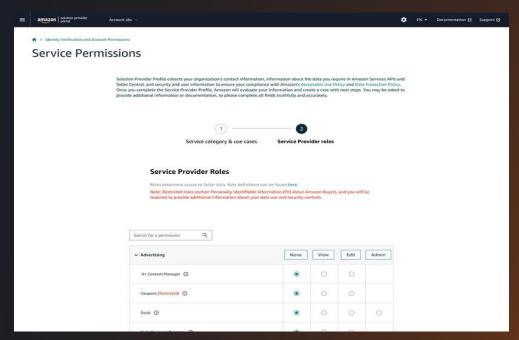
Please share your responses to the prompts requesting for more details on the use-cases you aim to fulfill through the requested SC roles





Taking the first step: Service provider registration

Please submit your application after selecting seller central roles you need access to

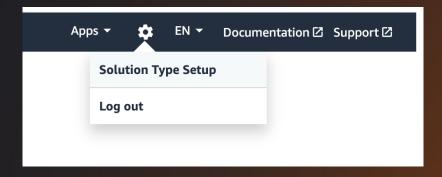






Service provider registration for an SP-API developer with an existing SPP account

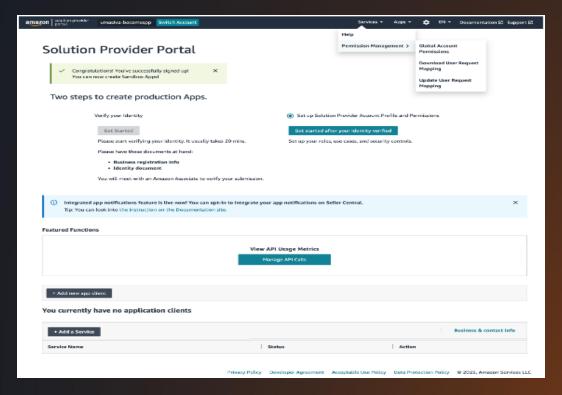
- •An existing SP-API developer can initiate their SPN registration with the primary account that is already registered on Solution Provider Portal (SPP). They need to confirm and save their business and contact information by following this URL: <a href="https://solutionproviderportal.integ.amazon.com/mario/spectrum/account-verification/global/node/welcome/render">https://solutionproviderportal.integ.amazon.com/mario/spectrum/account-verification/global/node/welcome/render</a>
- Once saved, they can go back to the homepage and select "Solution Type Setup" to get started





Service provider registration for an SP-API developer with an existing SPP account

•They can also scroll to the bottom of their homepage to find a widget to "Add a service".

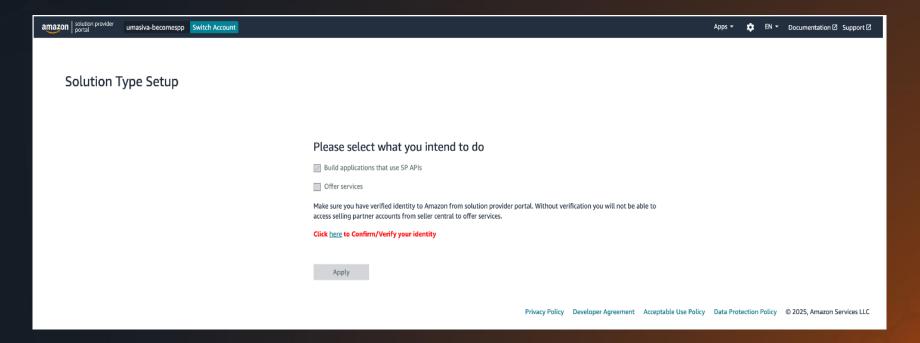






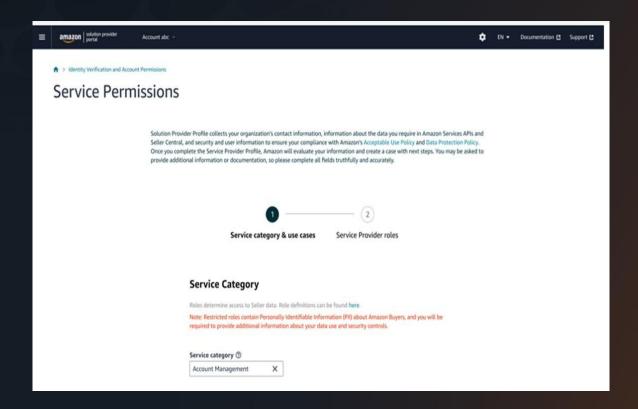
Service provider registration for an SP-API developer with an existing SPP account

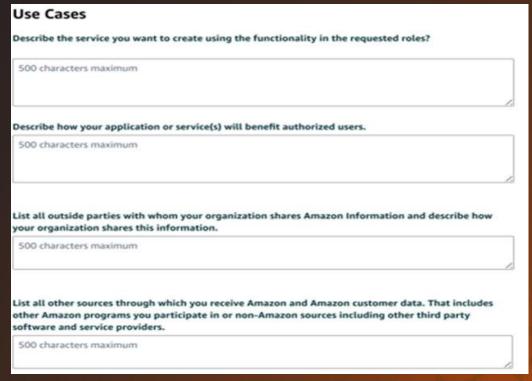
Please select "Offer services"





Service provider registration for an SP-API developer with an existing SPP account

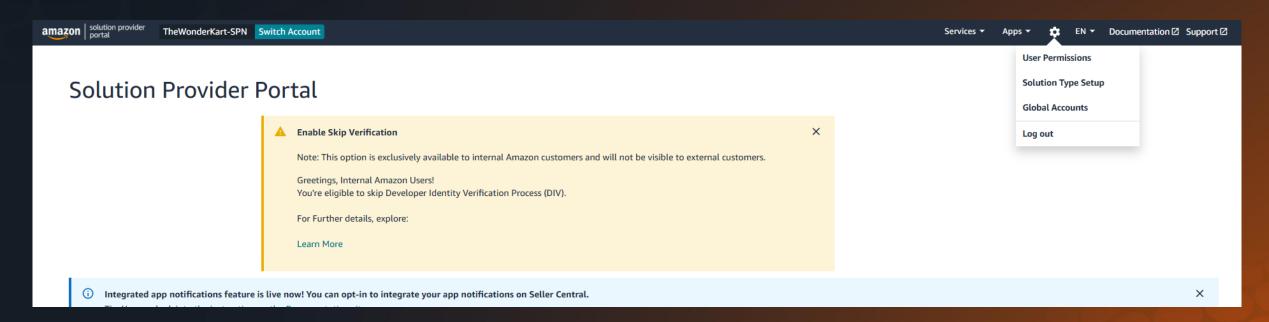






#### **Merging separate SPP accounts**

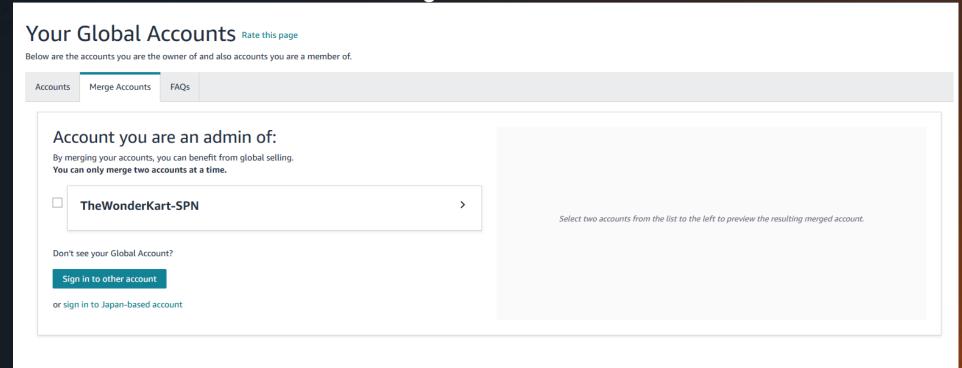
To begin merging your accounts, please visit the Global Accounts page under settings





#### **Merging separate SPP accounts**

Visit the "Merge Accounts" tab and select the accounts you would like to merge. Once merged, you should be able to view solutions for both accounts through either of the accounts.





#### **Key takeaways**

**Summarizing the session** 

- Selling partners initiate the process of inviting you as an "Authorized partner" by visiting the User Permissions page on Seller Central
- You can accept these invitations by registering with us as a service provider on SPN
- You can further delegate these permissions to other individuals within your company by adding users to your SPP account



- For any queries related to SPN or SPP, please reach out to us here <u>SPP Support</u>
- Please refer to this resource for more information: FAQs

### Resource s